



Avid Communications, LLC.

Proposal for

XYZ Company

March 1, 2007

General Description

Avid will provide a total communications package for XYZ Company, including a Hosted PBX solution for 8 telephone stations carried over a broadband (T-1) circuit and a fax line. Services will include: telephone sets¹ at each user's desk, a long distance service package that includes unlimited domestic long distance for the first year (including toll-free inbound domestic), Internet access, and local telephone trunks.

Charges per station shall include a comprehensive package of services, including:

- Direct Inward Dialing (DID)
- Unlimited domestic long distance for one year, then 200 minutes per user per month free (aggregated at the company level and including toll-free)
- Many enhanced features, including Caller ID, Call Waiting and Call Transfer
- Automated Attendant
- Integrated messaging (including voice mailboxes)

Broadband lines will be connected to a WAN router, enabling dynamic assignment of capacity between voice and data lines. Connection will be engineered to provide 5 simultaneous voice circuits to the public network.

Customer Signature: _____ Date: _____

¹ Standard Stations are multi-line, professional phones with built-in full duplex speakerphone.



Pricing: Full Service with Phone Rental Included

Monthly Charges for Hosted PBX Service/Phone Rental	Quantity	Price	Total
snom360 rental charge (executive phone)	8	\$15	\$120
snom300 rental charge (standard phone)	0	\$10	\$0
Per user feature package	8	\$10	\$80
Broadband connection	1	\$250	\$250
Local Voice Trunk Lines	5	\$15/mo	\$75
Integrated Messaging Voicemail Boxes	8	included	\$0
Toll-free Service	0	\$15	\$0
Long Distance (unlimited for one year)		\$0	\$0
FAX line and speakerphone lines	1	\$15/mo	\$15
Subtotal before fees and taxes			\$540
Estimated fees and taxes			\$30
Estimated monthly total			\$570

Installation Charges

Circuit installation charges will total \$500, and includes router, 16-port Ethernet switch (non POE), and basic firewall configuration.



Notes and Other Information

1. Avid Communications, LLC. is certified by the public service commissions of Kansas and Missouri to provide local and long distance telephone service.
2. Avid's Hosted service will operate over Cat 5 Ethernet cabling. Twisted-pair cabling will not be required, except for FAX.
3. Avid's Hosted service, which includes a WAN router and 8 telephone stations, will eliminate the need for a phone system and other associated equipment.
4. Additional stations can be added at any time to accommodate the organization's growth.